The mission of the Long Prairie Area Chamber of Commerce is to promote, educate & support a vital business community while enhancing and nurturing the livability and community connectedness of the area.

Minutes: Long Prairie Area Chamber of Commerce

<u>Current Executive Board Members</u>: President- Josiah Tonder, VP Jeremiah Zahnow, Secretary- Clara Vancura, Treasurer- Denita Wisniewski

<u>Board Members in Attendance</u>: Josiah Tonder, Jeremiah Zahnow, Clara Vancura, Amber Miller, Micki Czech, Todd Ecker and David Determan via Zoom

Guest in Attendance: Holly Bohlen from Knute Nelson

Wednesday, November 30, 2022 03:30 PM @ City Hall

MEETING

1. Call to Order/Roll Call: 3:30PM

- 2. Approval of agenda/additions/deletions: Amber motioned to approve the agenda as written, second by Clara, motion carried
- **3. Approval of Minutes:** Amber motioned to approve the October minutes as written, second by Todd, motion carried
- 4. Financial Report
 - a. Finances for Arts & Crafts show with \$5,838 profit currently with a few outstanding bills (advertising, school). Next meeting we will do totals and review this year vs. last year.
 - b. October finances reviewed. Clara motioned to approve the October financials, seconded by Amber, motion carried.
 - c. BUDGET
 - i. Discussion of sustainability for Welcome Center and interpreting costs
 - ii. Board discussed increasing Director's compensation from 8-10%
 - iii. Motion made by Clara to approve reviewed budget including increase in director compensation of 10%, second by Jeremiah,
 - 1. Discussion:
 - 2. Does this include start with "Growth Zone"? Yes.
 - 3. Are we automatically approving "Growth Zone" with this budget? Yes, by accepting this budget we are also accepting "Growth Zone"
 - 4. Would we be able to get the software without the website? Yes, but Lu would prefer to learn both at the same time and have the largest capabilities
 - 5. Are there areas where we could adjust or look at the budget if there is a "storm" we need to weather? Potentially, decrease areas of spending or to raise additional \$1,000 to cover the cost of the website.
 - 6. Commitment can be month to month with the software and would only need to "pay out" for the website if we decided to leave. No "contract".
 - 7. Currently in our budget have projected funds to cover.
 - 8. Would Lu be the only one who is educated on the software? Lu hopes to have someone else trained in as well.
 - iv. Discussion finished. Motion carried.
- 5. Introduction of new Community/Chamber Members:
 - a. Knute Nelson provides home care and hospice care

- **b.** Goal to have residents remain in their homes with cares including therapies, nursing and social support
- c. Currently employ 12-14 staff in the Long Prairie Office

6. Director's Report-

Facebook- October/November people like this 3,325 people like this = 57 since last meeting, please ask a friend to like our page

Webpage- Featuring our Own- SUPPORT OUR LOCAL BUSINESSES ON SMALL BUSINESS SATURDAY

Next year would like to do a bit more.

In Sauk Centre they do a "Passport" to visit local businesses.

7- Old Business

- a. Arts & Crafts show
 - a. Ran out of food at noon
 - b. Additional financials to review in December
 - c. One vendor located next to another selling similar items though description of their business's was lengthy and differing first products listed
 - d. One concern of "crafts" imported rather than bought
 - e. Liked the ability to start set-up at 3PM the evening before
- b. BIG decision- Growth Zone Chamber Master
 - a. Approved in the budget
- c. Good Morning Breakfast- none in November
 - a. Open house at the Chamber on December 22nd, open the whole day
- d. Discussion about our core values
 - a. Maybe at the beginning of the year we could review and discuss.
 - b. Could look at what we are doing and base off that or we write one on what we want to value. Goal to help with decision making in the future
 - c. Do we want to keep our core values the same or do we need to remove or adjust to better align with our goals/desires?
 - d. Could we give ourselves some homework? What does each of the core values mean to us? How do you see us currently accomplishing these core values?

8- New Business

- a. MS Tram
 - a. Is this something we want to do?
 - b. Either we do it or it doesn't happen here
 - c. Micki communicated with Lindsey w/ MS Tram.
 - i. How were things paid for? MS Tram did all the marketing,
 - 1. Medical Personel volunteer
 - 2. Dumpster free
 - 3. Use of Fair Grounds not remembered
 - 4. Transportation shuttles Via Rainbow Rider with cost agreed with Rainbow Rider
 - ii. Expecting 350 cyclists and think about half would want to stay in Hotel's
 - There is no shuttle that could take them that far (except for Sauk Centre potentially)
 - 2. Average age 55

- 3. Come from Wadena
- 4. Date of July 27th from 11AM to 4PM arrival
- iii. Divide into committee's
- iv. Volunteers need to have a firm commitment as don't want to end of not having some show up
 - 1. Good support from local families who have MS
 - 2. Could potentially obtain help through the MS Tram community per Lindsey
- v. What about Rain? Able to go into the buildings on the fair grounds
- vi. If we do this and it doesn't go well?
 - 1. What is the negative? They won't come back
- vii. Motion made by Josiah to "go for it", Todd seconded, motion carries
 - 1. Lu will let Lindsey know we are a "go".
- b. Next year planning (extra meeting): Prairie Days, Concert in the Park, GMB After hours Lunch and Learns etc.
 - a. Can do this after/with Core Values

9- Adjourn 4:44pm

Our Core Values : Promotion of Chamber Businesses, Leadership Development, Proactive Community Leadership, Information Hub

Proposal for ChamberMaster/GrowthZone Software:

https://ams.growthzone.com/Ge0VNulepe8

I have also blocked off time to my calendar for you board meeting on the 27th at 3:30pm. If you still want me to join and give your board a quick tour I would be more than happy to accommodate!

Thanks Luan and let me know if you need anything else. Happy Friday!

Brandon Manselle | Senior Account Executive

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On our call we discussed websites a bit and wanted to pass along some recent builds we have completed. I thought you might have interest in these. If you have any questions please let me know.

https://www.portlandtx.org/

https://www.cleburnechamber.com/

https://www.nchcchamber.com/

https://www.saratoga.org/

https://www.amcanchamber.org/

https://www.morrisvillechamber.org/

https://www.bemidji.org/

https://www.nisswa.com/

Long Prairie Area Chamber of Commerce 2022 Strategic Goals

- 1. Increase Chamber Membership
 - a. Secure 15 new members in either Long Prairie or the surrounding area.
 - Show non-members the value of membership by introducing them to the Chamber Website, Facebook page and Membership Benefits flyer.
 HOW
- 2. Retain Current Membership
 - a. Make members feel valued by visiting and calling. Focus on connecting with at least 5 dormant members each month to check-in and remind them of the available membership benefits.
 - b. Promote and share business events and content via the chamber website, Facebook, GMLP Breakfasts, radio, emails etc.

On going

- 3. Brand the LPACC as the information Hub of Long Prairie
 - a. Send out Bi-weekly emails utilizing direct links for advertisements and events.

 On going
 - b. Update the chamber website monthly to ensure it is an efficient and effective way to connect the community with resources
 On going
- 4. Organize Community Development Opportunities
 - a. Facilitate a minimum of 4 classes/workshops per year on various topics. Events can be either in person or virtual.
- 5. Budget
 - a. Establish a budget committee to meet quarterly to discuss financials.
 - b. Ensure community events are budget positive.